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CRITICAL KNOWLEDGE
PROACTIVE INSIGHT









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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Utah Foster Care Foundation

We have audited the accompanying financial statements of Utah Foster Care Foundation (the Foundation), which comprise the statements of financial position as of June 30, 2015 and 2014, the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to error or fraud.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to error or fraud. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Utah Foster Care Foundation as of June 30, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.





Statements of Financial Position

As of June 30,

	 2015	2014
<u>Assets</u>		
Cash and cash equivalents Investments Receivables Prepaid expenses Property and equipment, net Other assets	\$ 249,145 608,196 252,409 76,422 73,171 11,541	\$ 241,384 614,977 500,461 73,536 83,886 11,799
Total assets	\$ 1,270,884	\$ 1,526,043
Liabilities and Net Assets Accounts payable Accrued liabilities Total liabilities	\$ 51,022 164,455 215,477	\$ 55,915 162,411 218,326
Commitments	<u> </u>	
Net assets: Unrestricted Temporarily restricted Total net assets	 931,335 124,072 1,055,407	1,174,499 133,218 1,307,717
Total liabilities and net assets	\$ 1,270,884	\$ 1,526,043



UTAH FOSTER CARE FOUNDATION Statements of Activities

For the Years Ended June 30,

	2015	2014
Change in unrestricted net assets:		
Revenues, support, and net investment income:		
Government contract	\$ 2,734,976	\$ 2,733,977
In-kind contributions	454,759	303,794
Contributions	94,714	121,076
Interest and other income	28,886	36,463
Net realized and unrealized gain (loss) on investments	 (10,644)	 81,475
Total unrestricted revenues, support,		
and net investment income	3,302,691	3,276,785
Net assets released from restrictions	118,765	126,700
Total unrestricted revenues, support,		
investment income and reclassifications	 3,421,456	 3,403,485
Expenses:		
Program services:		
Recruitment	1,388,848	1,348,492
Education	824,806	810,865
Retention	953,999	923,309
Supporting services:		
Management and general	388,231	411,216
Fundraising	 108,736	64,658
Total expenses	3,664,620	3,558,540
Decrease in unrestricted net assets	(243,164)	(155,055)
Change in temporarily restricted net assets:		
Contributions	109,619	127,057
Net assets released from restrictions	 (118,765)	(126,700)
Increase (decrease) in temporarily		
restricted net assets	 (9,146)	 357
Decrease in net assets	(252,310)	(154,698)
Net assets, beginning of the year	 1,307,717	 1,462,415
Net assets, end of the year	\$ 1,055,407	\$ 1,307,717

Statement of Functional Expenses

For the Year Ended June 30, 2015

		Program Services			Supporting Services										
	R	ecruitment	E	ducation	F	etention	Total		nagement d General	Fu	ndraising		Total		Total Expenses
Salaries, payroll taxes and benefits	\$	832,376	\$	618,380	\$	461,783	\$ 1,912,539	\$	255,026	\$	72,036	\$	327,062	\$	2,239,601
In-kind expenses		268,378		4,138		182,243	454,759		-		-		-		454,759
Professional fees		7,543		4,353		4,405	16,301		5,806		-		5,806		22,107
Insurance		4,814		2,978		2,651	10,443		2,675		-		2,675		13,118
Supplies		7,486		6,650		2,831	16,967		7,165		688		7,853		24,820
Telephone / Internet		15,007		10,496		8,228	33,731		5,149		934		6,083		39,814
Postage / Shipping		1,747		1,062		4,443	7,252		958		394		1,352		8,604
Occupancy		73,647		20,300		40,871	134,818		56,703		5,091		61,794		196,612
Software/Technology		3,597		3,843		3,433	10,873		2,451		7,747		10,198		21,071
Depreciation and amortization		14,791		9,441		7,867	32,099		7,553		-		7,553		39,652
Equipment maintenance and rental		15,918		9,424		8,974	34,316		8,158		-		8,158		42,474
Printing and publications		17,121		4,572		24,723	46,416		587		860		1,447		47,863
Travel		45,539		64,340		23,400	133,279		5,453		2,005		7,458		140,737
Professional development		695		2,204		195	3,094		4,875		1,275		6,150		9,244
Direct service		38,496		62,045		177,122	277,663		10,424		17,306		27,730		305,393
Dues / Memberships		1,736		580		830	3,146		2,628		400		3,028		6,174
Community outreach		39,957		-		-	39,957		-		-		-		39,957
Other		-		-		-	 -		12,620				12,620		12,620
Total expenses	\$	1,388,848	\$	824,806	\$	953,999	\$ 3,167,653	\$	388,231	\$	108,736	\$	496,967	\$	3,664,620

Statement of Functional Expenses

For the Year Ended June 30, 2014

	Program Services			Sı				
	Recruitment	Education	Retention	Total	Management and General	Fundraising	Total	Total Expenses
Salaries, payroll taxes and benefits	\$ 839,988	\$ 598,562	\$ 460,296	\$ 1,898,846	\$ 280,330	\$ 37,125	\$ 317,455	\$ 2,216,301
In-kind expenses	166,431	4,785	129,688	300,904	2,500	390	2,890	303,794
Professional fees	7,671	4,704	4,567	16,942	6,373	-	6,373	23,315
Insurance	7,029	4,016	4,184	15,229	4,016	-	4,016	19,245
Supplies	9,009	8,393	3,601	21,003	4,547	620	5,167	26,170
Telephone / Internet	14,429	8,978	9,155	32,562	5,408	206	5,614	38,176
Postage / Shipping	1,795	976	4,577	7,348	747	241	988	8,336
Occupancy	69,525	19,662	42,149	131,336	55,169	5,377	60,546	191,882
Depreciation and amortization	15,671	10,003	8,336	34,010	9,002	-	9,002	43,012
Equipment maintenance and rental	17,738	9,707	10,671	38,116	18,481	4,807	23,288	61,404
Printing and publications	16,759	5,274	20,107	42,140	763	2,194	2,957	45,097
Travel	47,217	58,674	37,832	143,723	10,882	941	11,823	155,546
Professional development	811	1,846	1,345	4,002	1,956	547	2,503	6,505
Direct service	57,008	74,314	186,227	317,549	6,646	12,110	18,756	336,305
Dues / Memberships	1,329	971	574	2,874	768	100	868	3,742
Community outreach	76,082	-	_	76,082	-	-	-	76,082
Other		. <u>-</u>			3,628		3,628	3,628
Total expenses	\$ 1,348,492	\$ 810,865	\$ 923,309	\$ 3,082,666	\$ 411,216	\$ 64,658	\$ 475,874	\$ 3,558,540



UTAH FOSTER CARE FOUNDATION Statements of Cash Flows

For the Years Ended June 30,

	 2015	 2014
Cash flows from operating activities: Decrease in net assets Adjustments to reconcile decrease in net assets to net cash provided by (used in) operating activities:	\$ (252,310)	\$ (154,698)
Loss on disposal of assets Depreciation and amortization Net realized and unrealized loss (gain)	631 39,652	- 43,012
on investments (Increase) decrease in:	10,644	(81,475)
Receivables Prepaid expenses and other assets Increase (decrease) in:	248,052 (2,628)	48,324 (5,101)
Accounts payable Accrued liabilities	(4,893) 2,044	24,556 14,181
Net cash provided by (used in) operating activities	 41,192	(111,201)
Cash flows from investing activities: Purchases of property and equipment Purchases of investments	(29,568) (3,863)	(42,051) (16,884)
Net cash used in investing activities	 (33,431)	(58,935)
Net increase (decrease) in cash and cash equivalents	7,761	(170,136)
Cash and cash equivalents, beginning of year	241,384	411,520
Cash and cash equivalents, end of year	\$ 249,145	\$ 241,384





Notes to Financial Statements

Organization and Summary

and Summary of Significant Accounting Policies

1. Description of Organization

Utah Foster Care Foundation (the Foundation) is a Utah not-for-profit corporation organized to recruit, train, and support foster care families.

Financial Statement Presentation

The Foundation reports information regarding its financial position and activities according to two classes of net assets: unrestricted net assets and temporarily restricted net assets. The Foundation has no permanently restricted net assets.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect reported amounts and disclosures. Accordingly, actual results could differ from those estimates. Key management estimates include the useful lives of property and equipment and the allocation of program and supporting service expenses.

Concentrations of Credit Risk and Revenue Sources

The Foundation maintains its cash and cash equivalents in bank deposit accounts which, at times, exceed federally insured limits. As of June 30, 2015, the Foundation had approximately \$83,000 of cash and cash equivalents that exceeded federally insured limits. To date, the Foundation has not experienced a loss or lack of access to its cash and cash equivalents; however, no assurance can be provided that access to the Foundation's cash and cash equivalents will not be impacted by adverse conditions in the financial markets.

A significant portion of the Foundation's revenues and receivables are from a government agency located in the State of Utah. This agency represented 97% and 98% of the receivables balance as of June 30, 2015 and 2014, respectively. Additionally, for the years ended June 30, 2015 and 2014, this agency represented approximately 80% of revenues, support, and investment income. A future reduction of the revenue from this agency, due to either amendment of contract terms or cancellation of the contract, would have a significant impact on the Foundation's ability to continue as a going concern.

Cash and Cash Equivalents

The Foundation considers all unrestricted highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. As of June 30, 2015 and 2014, cash equivalents consisted of bank deposit sweep funds.



Notes to Financial Statements Continued

1. Description of Investments Organization and Summary of Significant Accounting **Policies** Continued

Investments in marketable securities are reported at their fair values in the statements of financial position. Unrealized gains and losses are included in the change in net assets.

Receivables

Receivables are carried at the original billed amount less an estimate made for doubtful receivables based on a review of all outstanding amounts on a periodic basis. Management determines the allowance for doubtful accounts by identifying troubled accounts and by using historical experience applied to an aging of accounts. Receivables are written off when deemed uncollectible. Recoveries of receivables previously written off are recorded when received. As of June 30, 2015 and 2014, management determined that no allowance was necessary.

Property and Equipment

The Foundation capitalizes purchases of property and equipment at cost. The fair value of donated property and equipment is similarly capitalized. Minor replacements, maintenance, and repairs, which do not increase the useful lives of the property and equipment, are expensed as incurred. Depreciation and amortization are provided on a straight-line basis over the estimated useful lives of the assets or lease terms, ranging from 3 to 7 years.

Impairment of Long-Lived Assets

The Foundation reviews its property and equipment, and other long-lived assets, for impairment whenever events or changes in circumstances indicate that the carrying amount of the assets may be impaired. If it is determined that the estimated undiscounted future cash flows are not sufficient to recover the carrying value of the asset, an impairment loss is recognized in the statement of activities for the difference between the carrying value and the fair value of the asset. Management does not consider any of the Foundation's assets to be impaired as of June 30, 2015 and 2014.

Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions.

All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.



Notes to Financial Statements
Continued

1. Description of Organization and Summary of Significant Accounting Policies

1. Description of Contributions - Continued

Donations of property and equipment and supplies, such as blankets and clothing, are recorded as support at their estimated fair value at the date of donation. Such donations are reported as unrestricted support unless the donor has restricted the donated asset for a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as temporarily restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Foundation reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Foundation reclassifies temporarily restricted net assets to unrestricted net assets at that time. Donated marketable securities and other non-cash donations are recorded as contributions at their estimated fair values at the date of donation.

Donated Services

Many individuals volunteer their time and perform a variety of tasks that assist the Foundation with specific programs and assignments. Donated services are reflected in the financial statements when such services create or enhance a nonfinancial asset, or when the services require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. The expense for these donated services is allocated between program and supporting services in the statements of activities. For the years ended June 30, 2015 and 2014, the value of contributed services meeting the requirements for recognition in the financial statements was approximately \$228,000 and \$132,000, respectively.

Service Revenue

The Foundation's service revenue is generated through performance of services for a government entity on a cost-reimbursement basis. Service revenue is recognized as the services are provided and costs incurred, when a valid contract exists, collection is reasonably assured, and there are no significant obligations remaining.

Expense Allocation

The costs of providing program and other activities have been summarized on a functional basis in the statements of activities and in the statements of functional expenses. Accordingly, certain expenses have been allocated among the programs and supporting services benefited.

Advertising

Advertising costs are expensed as incurred and were approximately \$268,000 and \$206,000 for the years ended June 30, 2015 and 2014, respectively.



Notes to Financial Statements Continued

1. Description of *Income Taxes* Organization and Summary of Significant Accounting **Policies** Continued

The Foundation is a qualified charitable organization under Section 501(c)(3) of the Internal Revenue Code and under State of Utah regulations, and as such, is not subject to federal or state income taxes on exempt purpose The Foundation is subject to taxation on unrelated business income. income.

The Foundation accounts for uncertain tax positions, if any, when it is morelikely-than-not the position will not be sustained upon examination by the tax authorities. As of June 30, 2015, the Foundation had no uncertain tax positions that qualify for either recognition or disclosure in the financial The Foundation is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Foundation believes it is no longer subject to examinations for fiscal years prior to 2012.

Activities

The following is a description of the activities for each program:

Recruitment – Assess the needs of children in foster care in cooperation with the State Division of Child and Family Services. Provide information to communities and target the types of families who can meet those needs.

Education - Provide pre-service and in-service training to families involved in all phases of foster care.

Retention – Provide supporting services to foster care families to assist them in their care-giving experience.

Reclassifications

Certain reclassifications have been made to the 2014 financial statement presentation to conform to the 2015 presentation.

Subsequent Events

Management has evaluated events and transactions for potential recognition or disclosure through the date of the independent auditors' report, which is the date the accompanying financial statements were available to be issued.



Notes to Financial Statements Continued

2. Investments Investments are stated at fair value and consist of the following as of June 30:

	 2015	 2014
Cost basis of mutual funds Unrealized gain (loss)	\$ 611,494 (3,298)	\$ 597,445 17,532
	\$ 608,196	\$ 614,977

3. Fair Value

Fair value is defined as the price that would be received to sell an asset or Measurements paid to transfer a liability in an orderly transaction between market participants on the measurement date. To increase comparability, the following hierarchy prioritizes fair value measurements according to the type of inputs included in valuation methodologies used to measure fair value:

> Level 1: Quoted prices (unadjusted) in active markets that are accessible at the measurement date for assets or liabilities.

> Level 2: Prices that are based on inputs not quoted in active markets, but corroborated by market data.

> Level 3: Unobservable inputs that are used when little or no market data is available.

The fair value of mutual funds and money market funds is based on the quoted net asset values of shares held at year-end and are classified as Level 1. There have been no changes in valuation methodologies used as of June 30, 2015 and 2014.





Notes to Financial Statements Continued

3. Fair Value Continued

Assets and liabilities measured at fair value on a recurring basis are **Measurements** summarized as follows:

Fair Value Measurements as of June 30, 2015

Description	Level 1		Le	vel 2	Level 3		Total
Investments:							
Mutual funds							
Bond	\$	294,547	\$	-	\$	-	\$ 294,547
International		109,422		-		-	109,422
Large Cap		91,741		-		-	91,741
Mid Cap		69,955		-		-	69,955
Small Ċap		36,053		_		-	36,053
Money Market		6,478					6,478
	\$	608,196	\$	_	\$		\$ 608,196

Fair Value Measurements as of June 30, 2014

Description	Lev	el 1	Lev	vel 2	Le	vel 3	Total
Investments:							
Mutual funds							
Bond	\$ 31	9,865	\$	-	\$	-	\$ 319,865
International	8	7,997		-		-	87,997
Large Cap	8	2,974		-		-	82,974
Mid Cap	8	2,835		-		-	82,835
Small Cap	3	8,121		-		-	38,121
Money Market		3,185					 3,185
	\$ 61	4,977	\$		\$		\$ 614,977

4. Property and Equipment

Property and equipment consists of the following as of June 30:

	2015	2014
Office equipment Furniture and fixtures Leasehold improvements	\$ 189,405 95,739 34,854	\$ 254,470 89,958 34,854
	319,998	379,282
Less accumulated depreciation and amortization	(246,827)	(295,396)
	\$ 73,171	\$ 83,886



Notes to Financial Statements
Continued

5. Accrued Liabilities

Accrued liabilities consist of the following as of June 30:

	 2015		2014
Payroll and related costs Personal leave Other	\$ 73,182 77,853 13,420	\$	74,674 71,381 16,356
	\$ 164,455	-	162,411

6. Line of Credit

The Foundation entered into a \$300,000 revolving line of credit arrangement with a bank in March 2013, secured by Foundation assets. The agreement terminated on March 30, 2015. No funds were drawn on the line of credit and no interest paid during the years ended June 30, 2015 and 2014.

7. Temporarily Restricted Net Assets

Temporarily restricted net assets are available for the following purposes and events as of June 30:

	2015		2014
Foster Family Retention Northern Region Outreach Wishing Well Fund Aspen Grove Foster Family Camp Spanish Mentorship Other	\$	81,683 27,747 14,029 - - 613	\$ 101,643 - 17,839 7,520 2,252 3,964
	\$	124,072	\$ 133,218

8. Retirement Plan

The Foundation sponsors a defined contribution retirement plan, which covers employees age 21 and older with 6 months of full-time service. The Foundation contributes, on a discretionary basis, a percentage of the annual salary of each eligible employee. The expense for the years ended June 30, 2015 and 2014 was approximately \$135,000 and \$132,000, respectively.



Notes to Financial Statements
Continued

9. Commitments Operating Leases

The Foundation leases office facilities and equipment under non-cancelable operating leases. As of June 30, 2015, future minimum lease payments under non-cancelable operating leases with terms of one year or more are as follows:

Years Ending June 30:	Amount
2016	\$ 143,884
2017	37,494
2018	7,371
2019	960
	\$ 189,709

Rental expense under operating leases was approximately \$193,000 and \$198,000 for the years ended June 30, 2015 and 2014, respectively.